



We're hiring!

Commercial Manager

Toronto, ON

Who you are...

The Commercial Manager is to ensure that Schluter Systems products are specified and installed in commercial projects. The Commercial Manager is responsible for identifying key commercial customers and building a relationship with them by networking, support, and providing the latest information regarding Schluter products in relation to their projects.

What you'll do...

- Identify Large Commercial Tile Contractors
- Working with Distributor Reps – both Architectural and Commercial: Sales Calls, Updated Literature, and Education.
- Project Tracking / Management: Work with all levels to acquire relevant project information - to ensure complete job management from conception to fruition / completion.
- Must be able to work with company CRM.
- Trade Shows: Participate in Commercial Trade Shows and Ensure Lead Follow Up.
- Commercial Project Complaints: Coordination of inspection / resolution and reports findings with the FTM, RM and Technical Department.

We're looking for...

- BA or BComm in Commerce, Business Management, or equivalent work experience.
- 5 to 7 Years of experience in a related position.
- Outside sales experience with hands-on tile installation materials or other technical sales.
- Familiarity with the company products, territories, markets, and clients.
- Comfortable with travelling up to 80% of the time to accommodate customer needs and expectations.

What we offer...

We offer a wide range of benefits, from bonus programs, to retirement planning & assistance contributions, as well as hybrid work model.

For a comprehensive overview of our benefits, please check out our careers page.

What we pay...

\$81,000 CAD



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